Schools, Colleges, Universities, and Housing: New Business Opportunities

The City University Construction Fund
October 27, 2012
New York State MWBE Forum
New York Works For MWBEs
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New Business Opportunities

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New York Works for MWBEs
Summary of Today’s Panel

- **Overview of the City University Construction Fund**
  - Jeffrey Weinstein, Director of Procurement Services, CUNY Facilities Planning, Construction and Management

- **CUNY/CUCF Capital Program Management**
  - Robert Lemieux, Executive Director, CUNY Department of Design, Construction and Management.

- **New York City College of Technology New Academic Building Construction Project**
  - Melissa Steeves, Senior Project Manager, F.J. Sciame Construction

- **Baruch College Field Building Renovation Project**
  - James Gaspari, Associate Vice President, The LiRo Group

- **Questions and Answers**
Overview of CUNY & CUCF

- **CUNY – The City University of New York**
  - Nation’s largest urban public university.
  - Provides first-rate academic opportunities for students of all backgrounds.
  - 24 Colleges and Professional Schools located throughout New York City serving 541,000 students.
  - 303 buildings with 27 million square feet of space.

- **CUCF – The City University Construction Fund**
  - NYS public benefit corporation that supports CUNY’s educational purposes.
  - Advances design, construction and development projects for new facilities & ongoing renovation of existing structures.
  - For a number of procurements, CUCF acts on behalf of CUNY and executes the contracts.
What CUNY & CUCF Procure for the Capital Program

- Contracts for specific projects and task order requirements contracts for multiple projects, in the following principal areas:
  - **Design**
    - Architectural Design Services
    - Engineering Design Services
  - **Construction**
    - Construction Management/Build Services
    - Design/Construction Management/Build Services
    - General Contractors
    - Trades Contractors
  - **Property Development Services**
- Opportunities available at all tiers: Prime Contracting, Sub-contracting & Sub-sub-contracting.
Outreach: Where Solicitations are Advertised

- NYS Contract Reporter, NYC Record, Minority Commerce Weekly.
- Our Procurement Opportunities Website at [www.cuny.edu/cunybuilds](http://www.cuny.edu/cunybuilds).
  - Solicitation announcements are posted.
  - Most solicitation documents can be downloaded.
  - MWBEs can identify partnering opportunities and status of procurements.
- Direct outreach to firms on our Solicitation Outreach List.
  - Register for our Solicitation Outreach List on our Website.
- Canvassing applicable firms on the NYS Certified MWBE List.
- Ongoing outreach at MWBE conferences, fairs & events.
Current Contracting Opportunities on Our Website Right Now

- New York City College of Technology New Academic Building:
  - Excavation & Foundations
  - Structural Steel, Miscellaneous Steel and Steel Stairs
- Capital Program Management Review
- College of Staten Island Campus Entrance Bus Shelter
- Medgar Evers College Bedford Elevator
- Graduate School Fire Safety Door Replacement
Upcoming Contracting Opportunities*

- New York City College of Technology New Academic Building:
  - Curtain Wall/Exterior Enclosure – November 2012;
  - Plumbing – March 2013;
  - Sprinkler Fire Protection – March 2013;
  - Elevators and Escalators – May 2013;
  - Ornamental Metals/Glass & Gazing/Storefront – May 2013;
  - Other contracts to follow throughout 2013 & 2014.

- Baruch College Field Building Renovation
  - Phase IA Lobby Renovation – January 2013;
  - Future Phases in 2014.

- Brooklyn College Performing Arts Center - Ongoing

- Brooklyn College Roosevelt Renovations – 2013

- Central Administration UAPC Facility Upgrade – 2013

- Brooklyn College Ingersoll Hall – January 2013

- City College CUNY Energy Institute – 2013

- College of Staten Island Campus Wide Underground Utility Reconstruction – 2013

- Macaulay Honors College Replace HVAC – 2013

- College of Staten Island Sewage Pump House Bypass – 2013

- Lehman College Library Ventilation – February 2013

- Lehman College Swing Space for New Science Facility – January 2013

- Lehman College Student Health – 2013

- Queens College Steam Pipe – January 2013

- CUNYWIDE Teaching Labs Upgrades – 2013

- College of Staten Island Pool Dehumidification – 2013

- CUNYWIDE Science Lab Upgrades – 2013

- Various Senior Colleges Teaching Labs – 2013

- Borough of Manhattan Community College ADA Bathroom Renovations – 2013

- Kingsborough Community College T1 & T2 Building Upgrades – January 2013

- LaGuardia Community College Library Expansion – January 2013

- Science Lab Upgrades – 2013

- New Community College Science Lab Conversions – December 2012

- CUNY Data Center Build Out & Migration – June 2013

- New Community College – November 2012

- Queens College Molecular Lab – December 2012

- Engineering Design Services Requirements Contracts – November 2012

- Construction Management/Build Requirements Contracts – November 2012

- Master Planning & Related Services Requirements Contract Task Orders– Ongoing at January 2013

*Projected Issuance Dates
CUCF MWBE Program

- CUCF’s MWBE Participation Goal is 20%:12% MBE & 8% WBE.
- CUCF’s Actual MWBE Participation Goal Performance for the last six quarters is 33% ($26 Million).
- Principal Approaches:
  - Construction Managers, Prime Contractors & Consultants must provide an MWBE Utilization Plan for Contracts & Task Orders
  - Procurement Opportunities Website
  - Extensive and Ongoing Outreach
  - Reporting Database
  - Amendment of Contractual MWBE Goals.
- Contractual Relationships at all Tiers with over 100 MWBE’s over last six quarters.
- Sampling of MWBEs:
  - Ark Systems Electric (MBE)
  - Donaldson Traditional Interiors (WBE)
  - Jacob Feinberg Katz & Michaeli Consulting (WBE)
  - Manhattan Business Interiors (MBE)
- Visit our Website
  - www.cuny.edu/cunybuilds
- Send us Questions
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